

INVESTOR RELEASE

**CONSOLIDATED TOTAL OPERATING INCOME OF Rs 6,130 CRORE
(US\$ 1.2 BILLION) FOR THE QUARTER – AN INCREASE OF 66%**

**CONSOLIDATED NET PROFIT STABLE AT Rs 408 CRORE (US\$ 77 MILLION)
FOR THE QUARTER**

**CONSOLIDATED EPC REVENUE OF Rs 2,941 CRORE (US\$ 554 MILLION) FOR THE QUARTER
– AN INCREASE OF 177%**

**CONSOLIDATED BOOK VALUE OF Rs 945 (US\$ 18) PER SHARE
AND NET WORTH OF Rs 24,868 CRORE (US\$ 4.7 BILLION)**

COMPANY DEBT FREE AT NET LEVEL ON STANDALONE BASIS

Mumbai, February 14, 2012: Reliance Infrastructure Limited today announced its un-audited consolidated financial results for the quarter ended December 31, 2011. The highlights are:

Consolidated – Quarter ended December 31, 2011

- **Total Operating Income of Rs 6,130 crore** (US\$ 1.2 billion), against Rs 3,686 crore in the corresponding quarter of previous year, **an increase of 66%**
- **Net Profit of Rs 408 crore** (US\$ 77 million), against Rs 405 crore in the corresponding quarter of previous year
- **Cash Profit of Rs 557 crore** (US\$ 105 million), against Rs 537 crore in the corresponding quarter of previous year
- **Cash Earnings Per Share (Cash EPS) of Rs 21.1** against Rs 22.0 in the corresponding quarter of previous year
- **Earnings Per Share (EPS) of Rs 15.5** against Rs 16.6 in the corresponding quarter of previous year

On Consolidated basis, the **net worth of the Company stood at Rs 24,868 crore** (US\$ 4.7 billion) and book value per share at Rs 945 as on December 31, 2011. The Company's **total debt on consolidated basis stood at Rs 16,612 crore** (US\$ 3.1 billion). The company has enough borrowing capacity with **debt to equity ratio** of 0.67 as on December 31, 2011.

The Company remains **debt free at the net level** on standalone basis and enjoys the top end ratings of 'AA+' and 'AA' from CRISIL and FITCH respectively.

The Company's **total equity contribution in various infrastructure SPVs is Rs 4,265 crore** (US\$ 803 million)

Key Highlights

- **Mumbai Distribution :**
 - Plan to recover Regulatory Assets of Rs 2,316 crore alongwith carrying cost at SBI PLR submitted to MERC – Approval expected shortly
 - Cross Subsidy Surcharge (CSS) levied on migrating consumers - Earned CSS of Rs 29 crore in Q3FY12

- **Delhi Distribution :**
 - Promoters invested Rs 1,020 crore as equity infusion
 - ❖ RInfra - Rs 520 crore (51% share)
 - ❖ Delhi Government - Rs 500 crore (49% share)
 - Financial package of Rs 5,100 crore approved by IDBI bank
 - Implemented Tariff hike of 22% wef September 01, 2011
 - Fuel Price Adjustment Surcharge approved by DERC – Recovery started from February 2012

- **Transmission:**
 - Mumbai Transmission project :
 - ❖ 3 Extra High Voltage (EHV) stations charged in current quarter
 - ❖ 6 Extra High Voltage (EHV) stations are charged till date – This has drastically eased the flow of power to Mumbai
 - ❖ All Stations registered high availability of 99.82%
 - WRSS project (1,500 km in Gujarat & Maharashtra) :
 - ❖ 5 out of 9 transmission lines are commissioned and revenue generating.
 - ❖ Project will be fully operational within 2012

- **Road Projects:** Operating / Developing 11 road projects of ~1,000 kms
 - 5 road projects operational and generating revenue
 - 5 additional roads to start generating revenue in next 3 months
 - First road developer in the country to introduce:
 - ❖ “Mobile Environment Monitoring System” - Focusing on Green Road concept
 - ❖ “Enterprise Toll Management System” - For online monitoring of Toll plazas, MIS etc.

- **Metro Projects :** Operating / Developing 3 metro rail projects in Mumbai and Delhi with a total stretch of 67 kms, having 45 stations
 - Reliance Metro Airport Link in Delhi (23 kms & 6 Stations) :
 - ❖ Daily commuters increased to 20,000 within first year of operation
 - ❖ Retail deals closed for ~30,000 sqft with key players like W H Smith, KFC, Café Coffee Day, Samsonite, VIP, Dabur, Café Oz, etc at stations
 - ❖ Advertisement deals executed with some unique campaigns like full train wrap with Pepsi, Volkswagen & Gujarat tourism and Dhaula Kuan façade with Mc Donalds, Tata Photon etc.
 - Reliance Metro Line I in Mumbai (12 kms & 12 stations) :
 - ❖ About 90% of civil work is completed
 - ❖ Project scheduled to be commissioned in 2012

- **Cement :** Developing plants of 5 million tons each in Maharashtra and Madhya Pradesh.
 - Major order has been placed for Plant & Machinery for the projects
 - Construction is in full swing - Butibori (Maharashtra) unit to be commissioned by mid 2012

- **EPC :** EPC revenue of Rs 2,941 crore for the quarter – an increase of 177%

- **Buy-Back :** Bought-back 44.3 lakh shares of Rs 234 crore till February 14, 2012

MANAGEMENT DISCUSSION AND ANALYSIS

ELECTRICITY BUSINESS

Electricity business includes distribution business, power plants, transmission lines and trading business.

Energy Sales

The Company achieved **aggregate sales of electrical energy on standalone basis of 1,981 million units** during the quarter ended December 31, 2011 against 2,192 million units in the corresponding quarter of previous year

The Company's **aggregate revenue from energy sales was Rs 1,496 crore** during the quarter ended December 31, 2011 against Rs 1,424 crore in the corresponding quarter of previous year.

Mumbai Distribution

The Mumbai distribution business achieved **aggregate sales of electrical energy of 1,599 million units** during the quarter ended December 31, 2011 against 1,801 million units in the corresponding quarter of previous year. The Company's **aggregate revenue from energy sales in Mumbai Distribution is Rs 1,179 crore** during the quarter ended December 31, 2011 compared to Rs 1,258 crore in the corresponding quarter of previous year.

During the quarter, the Company earned **wheeling income of Rs 59 crore** compared to Rs 31 crore – **an increase of 90%** in the corresponding quarter of previous year owing to shift of consumers to Tata Power. In addition, the Company **has levied Cross Subsidy Surcharge on all migrating customers and has earned revenue of Rs 29 crore** from the consumers migrated to Tata Power.

During the period, the Company **purchased 777 million units** of electrical energy from external sources as compared to 1,111 million units purchased in the corresponding quarter of previous year. The **cost of energy purchased decreased by 17% to Rs 593 crore** during the quarter compared to Rs 717 crore in the corresponding quarter of previous year.

The Company has **added ~60,000 consumers in FY12 till date and added ~17,400 consumers in Q3FY12**. Currently, there are ~28 lakh consumers using RInfra's network.

Maharashtra Electricity Regulatory Commission (MERC) **granted distribution license to RInfra for the next 25 years** for distributing power in Mumbai suburban area. Business Plans to **recover approved Regulatory Assets of Rs 2,316 crore alongwith carrying cost at SBI PLR** has been submitted by RInfra to MERC.

Delhi Distribution

The Delhi distribution business achieved **aggregate sales of electrical energy of 3,358 million units** during the quarter ended December 31, 2011 against 3,099 million units in the corresponding quarter of previous year. The Company's **aggregate revenue from energy sales in Delhi Distribution was Rs 1,900 crore** during the quarter ended December 31, 2011 compared to Rs 1,391 crore in the corresponding quarter of previous year.

Key Highlights:

- RInfra invested Rs 520 crore (51% share) and Delhi Government invested Rs 500 crore (49% share) as equity infusion
- Financial package of Rs 5,100 crore approved by IDBI bank
- Implemented Tariff hike of 22% wef September 01, 2011
- Fuel Price Adjustment Surcharge approved by regulator – Recovery started from February, 2012
- Added 130,000 customers in FY12 till date. Total number of consumers – 28 lakhs

Transmission

The Company is **developing 5 transmission projects** including 2 Ultra Mega Transmission Projects (UMTP's) i.e. North Karanpura and Talcher – II, **with total project outlay of Rs 6,600 crore**

- **Mumbai Strengthening project:** 6 Extra High Voltage (EHV) stations are charged, out of these 3 EHV stations are charged in Q3FY12. This is enabling free flow of power in Mumbai. All EHV stations registered an all time high availability of 99.82% against MERC target of 98%.
- **WRSS project:** More than half of 1,500 kms transmission line (i.e. 5 lines out of 9 lines) in Maharashtra and Gujarat are commissioned and revenue generating. This project will enable transmit 4,000 MW of power in western region. More than 90% of tower foundation work and 50% of stringing work is completed. Project is expected to be fully operational within 2012.

Power Generation

During the quarter, all the generating plants continue to outperform on all major operational parameters. Dahanu Power Plant continues to have PLF of over 100% for consecutive 7th year. This becomes the first power plant in the world to receive "ISO 50001:2011" certification for Energy Management System. **Total units generated by the plants are 1,516 million units** during the quarter ended December 31, 2011.

Energy Trading Business

The division has traded **873 million units including trading of 557 million units through Exchange** during the quarter ended December 31, 2011. The Company is now focusing more on trading through Exchange to increase the trading business. RETL is consistently ranked amongst the top five trading licensees by CERC.

EPC BUSINESS

During the quarter, the **turnover of the business was Rs 2,941 crore** against Rs 1,061 crore in the corresponding quarter of previous year – a significant increase of 177%.

The business has **order book position of Rs 21,155 crore** as on December 31, 2011.

The orderbook of EPC business comprises of:

- 6 power projects : 9,900 MW
- 1 transmission project : 1,500 Kms
- 6 road projects : 570 Kms

INFRASTRUCTURE PROJECTS

The Company is operating / developing infrastructure projects comprising of 12 Roads, 3 Metro Rail, 5 Airports and 2 Cement projects.

During the quarter, the Company's **aggregate revenue from infrastructure business was Rs 85 crore** against Rs 43 crore in the corresponding quarter of previous year – a significant increase of over 96%

Roads

The Company is operating / developing **12 road projects of ~1,000 kms worth Rs 16,500 crore**. Of which, **5 projects are already operational** and additional 5 road projects would start generating revenue within next 3 months. Trichy Dindigul (TD) four laning project in Tamilnadu became operational in January 11, 2012.

During the quarter, the **total revenue from the operational road projects was Rs 76 crore**.

The Company **owns the first sea link of the country** i.e. Western Freeway Sea Link in Mumbai. The project has an agreement with MSRDC for 40 years of concession period.

Metro Rails

The Company is the largest private player in metro rail sector in the Country. The Company is **operating / developing 3 metro rail projects in Mumbai and Delhi worth around Rs 17,000 crore.**

Some of the major mile stones achieved in metro projects are:

- **Reliance Metro Airport Link in Delhi** started commercial operations in Q4FY11 – First PPP metro project to become operational in India. Daily commuters have increased to 20,000 passengers within first year of operations. Trains are operating at 100% reliability for 18 hours a day at a frequency of 12 mins during peak hours and 15 mins for remaining day. Airline check-in with baggage facility started at Shivaji Stadium station, New Delhi Railway station and Dhaula Kuan station.

About 30,000 sqft area of retail deals closed with key players like W H Smith, KFC, Café Coffee Day, Samsonite, VIP, Dabur, Café Oz, etc at stations. Advertisement deals executed with some unique campaigns like full train wrap with Pepsi, Volkswagen & Gujarat tourism and Dhaula Kuan façade with Mc Donalds, Tata Photon etc. Various initiatives like Feeder Buses, Chota Pass, Monthly Pass has been started to create awareness and increase ridership.

- **Reliance Metro Line I in Mumbai** construction is in full swing for major structures including Western Express Highway Bridge, Railway Line Bridge, etc. Three trains of four coaches have been received. Viability Gap Funding of Rs 402 crore has been received from MMRDA. Around 90% of the civil work is completed and the project is scheduled to be commissioned in 2012.
- **Reliance Mumbai Metro Line II in Mumbai** - Topographical Survey of the alignment is completed and Geo Technical investigation is in progress.

Cement

Reliance Cement Company Pvt Ltd, a 100% wholly owned subsidiary of the Company is **developing cement plants of 5 million tons each** in Maharashtra and Madhya Pradesh.

Major order has been placed for Plant & Machinery and Environmental clearance received for the projects. Construction work is in full swing - Butibori unit is slated to be commissioned by mid 2012.

Reliance Infrastructure Limited

Reliance Infrastructure Ltd (RInfra) is the largest infrastructure company developing projects, through various Special Purpose Vehicles, in several high growth areas in Infrastructure sector i.e. Roads, Metro rail, Airports, etc. The Company is also leading utility company having presence across the value chain of power businesses i.e. Generation, Transmission, Distribution, EPC and Trading.

The Company is developing two metro rail projects in Mumbai and operating Airport Metro Express in Delhi; awarded twelve road projects with total length of 1,000 kms; operate and maintain five airports in Maharashtra and developing 2 cement plants of 5 Mn tons each in Maharashtra and Madhya Pradesh.

RInfra generates 940 MW of power through its five power stations; distributes power to over 5.6 million consumers in Mumbai and Delhi; developing five transmission projects including first Independent Private Transmission project in India.

RInfra also provides Engineering, Procurement and Construction (EPC) for developing power & road projects and currently have an orderbook of Rs. 21,155 crore.

Reliance Infrastructure Limited

Registered Office: H Block, 1st Floor, Dhirubhai Ambani Knowledge City, Navi Mumbai 400 710
website: www.rinfra.com

Unaudited Consolidated Financial Results for the quarter and nine months ended December 31, 2011

(Rs. crore)

Sr. No.	Particulars	Quarter ended			Nine months ended		Year ended
		31-12-2011 (Unaudited)	30-09-2011 (Unaudited)	31-12-2010 (Unaudited)	31-12-2011 (Unaudited)	31-12-2010 (Unaudited)	31-03-2011 (Audited)
1	(a) Net Sales / Income from Electricity Business	3,103.87	3,260.11	2,580.23	9,403.94	9,116.31	11,987.42
	(b) Income from EPC and Contracts Business	2,939.88	2,211.31	1,060.11	6,901.21	2,214.99	2,989.62
	(c) Income from Infrastructure Business	84.90	77.24	42.05	273.80	66.98	117.11
	(d) Other Operating Income (Refer Note 4)	1.60	180.25	3.80	471.39	8.80	53.87
	Total Operating Income	6,130.25	5,728.91	3,686.19	17,050.34	11,407.08	15,148.02
2	Expenditure						
	(a) Cost of Electrical Energy purchased	1,840.36	2,209.76	1,452.77	5,955.86	5,680.61	7,393.72
	(b) Cost of Fuel	368.77	368.58	300.81	1,185.25	1,038.60	1,489.12
	(c) Cost of Materials and Sub-contract Charges (EPC and Contracts Business)	2,477.56	1,847.54	843.78	5,819.03	1,709.88	2,370.66
	(d) Employees Cost	268.67	267.47	264.47	812.02	740.53	1,001.49
	(e) Depreciation (Refer Note 4)	101.63	100.93	125.71	304.98	370.95	482.47
	(f) Other Expenditure	379.37	333.21	266.27	989.28	654.03	976.24
	Total Expenditure	5,436.36	5,127.49	3,253.81	15,066.42	10,194.60	13,713.70
3	Profit from operations before Other Income (net) and Interest	693.89	601.42	432.38	1,983.92	1,212.48	1,434.32
4	Other Income (net)	159.80	126.43	127.68	414.56	303.49	556.48
5	Profit before Interest	853.69	727.85	560.06	2,398.48	1,515.97	1,990.80
6	Interest and Finance Charges	327.76	250.70	156.43	795.08	445.70	634.96
7	Profit from Ordinary Activities before Tax, Share in Associates and Minority Interest	525.93	477.15	403.63	1,603.40	1,070.27	1,355.84
8	Tax Expenses						
	- Current Tax	160.61	118.71	50.19	421.21	175.43	293.82
	- Deferred Tax (net)	46.67	75.10	6.49	251.18	26.78	(58.15)
	- Tax adjustment for earlier years (net)	-	(10.56)	0.07	(10.56)	(17.58)	(108.83)
9	Profit after Tax but before Share in Associates and Minority Interest	318.65	293.90	346.88	941.57	885.64	1,229.00
	Share of Profit in Associates (net)	89.39	68.42	58.18	235.48	254.92	322.94
	Minority Interest	0.28	(0.69)	0.19	(1.71)	0.17	(0.33)
10	Profit after Tax, Share in Associates and Minority Interest	408.32	361.63	405.25	1,175.34	1,140.73	1,551.61
11	Paid-up Equity Share Capital (Face Value of Rs. 10 per Share)	263.08	263.57	244.92	263.08	244.92	267.47
12	Reserves including Statutory Reserves excluding Revaluation Reserves						22,858.26
13	Earnings Per Share (* not annualised)						
	(a) Basic (Rs.)	15.51*	13.74*	16.55*	44.41*	46.59*	62.05
	(b) Diluted (Rs.)	15.51*	13.74*	16.41*	44.41*	46.20*	58.16
14	Aggregate of Public Shareholding						
	- Number of Shares	135,408,272	135,893,272	139,791,616	135,408,272	139,791,616	139,791,616
	- Percentage of Shareholding	51.48	51.57	57.09	51.48	57.09	52.27
15	Promoter and promoter group shareholding						
	(a) Pledged / Encumbered						
	- Number of shares	-	-	-	-	-	-
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
	- Percentage of shares (as a % of the total share capital of the Company)	-	-	-	-	-	-
	(b) Non-encumbered						
	- Number of shares	127,626,990	127,626,990	105,078,646	127,626,990	105,078,646	127,628,646
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the Company)	48.52	48.43	42.91	48.52	42.91	47.73

Reliance Infrastructure Limited

Registered Office: H Block, 1st Floor, Dhirubhai Ambani Knowledge City, Navi Mumbai 400 710
website: www.rinfra.com

Consolidated Segment-wise Revenue, Results and Capital Employed

(Rs. crore)

Sr. No.	Particulars	Quarter ended			Nine months ended		Year ended
		31-12-2011 (Unaudited)	30-09-2011 (Unaudited)	31-12-2010 (Unaudited)	31-12-2011 (Unaudited)	31-12-2010 (Unaudited)	31-03-2011 (Audited)
1	Segment Revenue						
	- Electricity Business	3,105.11	3,439.34	2,581.67	9,869.89	9,121.50	12,036.91
	- EPC and Contracts Business	2,940.59	2,212.33	1,061.34	6,907.00	2,217.05	2,994.00
	- Infrastructure Business	84.55	77.24	43.18	273.45	68.53	117.11
	Total	6,130.25	5,728.91	3,686.19	17,050.34	11,407.08	15,148.02
	Less: Inter Segment Revenue	-	-	-	-	-	-
	Net Sales / Income from Operations	6,130.25	5,728.91	3,686.19	17,050.34	11,407.08	15,148.02
2	Segment Results						
	Profit before Interest, Tax, Share in Associates and Minority Interest from each segment:						
	- Electricity Business	447.17	425.91	332.58	1,397.45	998.52	1,236.21
	- EPC and Contracts Business	314.88	230.21	101.04	685.74	221.59	241.26
	- Infrastructure Business	(21.22)	(7.50)	7.91	11.43	16.90	18.01
	Total	740.83	648.62	441.53	2,094.62	1,237.01	1,495.48
	- Interest and Finance Charges	(327.76)	(250.70)	(156.43)	(795.08)	(445.70)	(634.96)
	- Interest Income	140.67	126.05	82.78	312.56	242.34	390.40
- Other un-allocable Income net of expenditure	(27.81)	(46.82)	35.75	(8.70)	36.62	104.92	
	Profit before Tax, Share in Associates and Minority Interest	525.93	477.15	403.63	1,603.40	1,070.27	1,355.84
3	Capital Employed						
	- Electricity Business	8,600.84	8,471.41	7,465.03	8,600.84	7,465.03	7,771.34
	- EPC and Contracts Business	3,511.42	2,726.94	626.44	3,511.42	626.44	509.50
	- Infrastructure Business	4,236.81	4,094.41	2,892.22	4,236.81	2,892.22	4,448.67
	- Unallocated Assets (net)	8,518.58	9,124.05	11,126.92	8,518.58	11,126.92	10,878.10
	Total	24,867.65	24,416.81	22,110.61	24,867.65	22,110.61	23,607.61

Notes:

1. The final determination in the matter of Standby Charges payable for the years 1998-99 to 2003-04 to The Tata Power Company Limited (TPC) is pending before the Supreme Court for final hearing. The Parent Company has so far fully accounted the liability of Rs. 515.60 crore as determined earlier by Maharashtra Electricity Regulatory Commission (MERC).
2. The final determination in respect of the claim by TPC of Rs. 323.87 crore, along with interest based on the Orders passed by MERC / Appellate Tribunal for Electricity (ATE) towards difference in energy charge and minimum offtake charges for energy supplied by TPC at 220 kV interconnection is pending before Supreme Court for final hearing. The Parent Company has complied with the interim order direction of depositing Rs. 25 crore with the Registrar of Supreme Court and providing a Bank Guarantee of Rs. 9.98 crore.
3. Pursuant to the approval of the Board of Directors for buy-back of Equity shares under Section 77A of the Companies Act, 1956, The Parent Company bought-back 4,85,000 equity shares during the quarter ended December 31, 2011. Consequently the paid-up capital stands reduced to Rs. 263.04 crore. Out of the above 35,000 shares have been extinguished subsequently on January 5, 2012.
4. Pursuant to the clarification provided by the Ministry of Corporate Affairs vide circular dated May 31, 2011 and based on the legal opinion obtained, the Group has provided for depreciation in respect of its electricity business following the rates as well as methodology notified by the Electricity Regulators retrospectively w.e.f April 1, 2009 as against Schedule XIV to the Companies Act, 1956 during the quarter ended June 30, 2011. Accordingly, depreciation of Rs. 226.62 crore for the years 2009-10 and 2010-11 was written back during the previous quarter ended June 30, 2011 and included in other operating income. Similarly, the depreciation charge for the current quarter and nine months ended December 31, 2011 is lower and profit before tax is higher by Rs.14.91 crore and Rs. 34.36 crore respectively on account of such change.
5. Information on investor complaints pursuant to Clause 41 of the listing agreement for the quarter ended December 31, 2011: opening: Nil; additions: 09; disposals: 09; closing: Nil.
6. There were no exceptional / extraordinary items during the quarter ended December 31, 2011.
7. The Company has opted to publish consolidated financial results. Standalone financial results, for the quarter and nine months ended December 31, 2011 can be viewed on the websites of the Company, National Stock Exchange of India Limited and Bombay Stock Exchange Limited at www.rinfra.com, www.nseindia.com and www.bseindia.com respectively. Key standalone financial information is given below:

(Rs. crore)

Particulars	Quarter ended (Unaudited)			Nine Months ended (Unaudited)		Year ended (Audited)
	December 31, 2011	September 30, 2011	December 31, 2010	December 31, 2011	December 31, 2010	March 31, 2011
Total Operating Income	4,477.73	3,950.54	2,588.89	12,088.98	7,183.06	9,482.29
Profit before Tax	614.04	675.18	209.22	1,968.74	727.78	1,135.05
Profit after Tax	415.82	495.74	165.72	1,342.08	582.45	1,080.91

8. After review by the Audit Committee, the Board of Directors of the Company have approved the aforesaid financial results at their meeting held on February 14, 2012.
9. Figures of the previous period / year have been regrouped / reclassified wherever considered necessary.

For and on behalf of the Board of Directors

Place: Mumbai
Date: February 14, 2012

Anil D. Ambani
Chairman